BUILDING STRENGTH, STABILITY, AND SELF-RELIANCE THROUGH SHELTER

FY2020 Impact Report
Dear Habitat Supporters,

Each year we are presented with challenges and opportunities in life, work, and faith. Unlike any other year, FY 2020 presented us with numerous things that we had never experienced in all of those areas. Prior to COVID-19, we were on track to have a record year in all areas of the organization. The ReStore had successfully added new products to its merchandise line-up, the construction team was exceeding expectations in production and cost containment, and the administration team was awaiting the completion of the newly remodeled office space to call our forever home, when everything hit pause.

At the height of the COVID impact, we had lost approximately 47% of our income, could no longer utilize volunteers to supplement home construction and ReStore operations, and were faced with the decision to close the ReStore for a period of time. We had homes in various stages of production, with families making plans for moving into those new homes, and had to figure out a new way to carry out operations to support our mission.

The team took a systematic approach to redefining numerous aspects of operations. We completed our office remodel and moved back into our office space at 108 W. 29th Street in June. The construction team, although limited to 50% capacity on site due to COVID, continued to build on the homes in production. The ReStore staff returned to hosting a smaller number of shoppers keeping COVID safety at the top of list. We kept our entire team employed, we adjusted home completion deadlines, and pushed hard to keep home building and completions on track. And with the launch of online homeownership applications, we received a record high number of new applicants, while adjusting to Zoom calls and working from home to keep all operations on schedule.

Despite the impact of COVID-19, the success of our team reflects a job well done in a year of so many unknowns. This report showcases a year that required the strength of a team who banded together to support 6 families with an affordable home. In the Habitat organization, we always say it takes a village to make a home a reality….this year our village of staff, volunteers and community came together to build strength, stability and hope through housing.

Cindi Hammond, Executive Director
"My last day of sweat equity was painting on my own house. We played a role on our own home. It's amazing, not too many people can say that."

JAMIE AND BRANDON
LOVELAND HABITAT HOMEOWNERS
FY 2020 BY THE NUMBERS

6 HOMEOWNERS
moved into their new affordable home

Volunteer support saved Loveland Habitat for Humanity
$583,313
Based on Colorado avg. of $25.43/hour

2,444
of sweat equity hours put in by our homeowners

22,936 HOURS
of volunteering

$205,351
is the average cost to build a 3-bedroom home
I am incredibly grateful for all our volunteer support in 2020, especially as we entered the world of ever-changing COVID-19 guidelines. We saw a slight dip in overall volunteer numbers, which is to be expected, but I’m encouraged by the support of volunteers who were available and the enthusiastic commitment of future support after the pandemic is over.

Despite social distancing, mask wearing, temperature checks and temporary shutdowns, our volunteers consistently showed up with positive attitudes to move the mission forward of building homes, community and hope. The future is looking bright!

-Chris Zwakenberg, Faith Relations & Volunteer Director

Volunteer with Us!
For many families, those who were already struggling with a need for decent and affordable housing, their daily lives have only become more challenging with the onset of the COVID-19 pandemic. The families we serve, now more than ever, needed the hand up that we can provide.

With our construction site closed to volunteers from March 17 - April 28, our Construction Director and Construction Assistant still arrived at the site as often as they could to keep the building progress going.

**A special thanks to:**

- ABC Supply
- Above All Seamless Gutters
- Air Supply, LLC
- Arapahoe Rental
- Austin & Austin Appraisal
- Bedrock Drains & Waterproofing LLC
- Bloedorn Lumber
- Carrier West
- CDS Engineering
- CED - Fort Collins
- City of Loveland
- Crystal Landscape Supplies, Inc
- D & I Prehung Door
- Dahl of Loveland
- Ferguson Enterprises
- Gallegos Sanitation
- Garage Door Service and Sales
- Gulfaeagle Supply
- HD Supply Construction
- Highland Concrete Design
- Home Depot
- Johnson Flooring & Custom Design
- Loveland Plumbing LLC
- Loveland Ready-Mix Concrete, Inc.
- Lowe’s
- Mark King Roofing
- McWebb Truss
- Nest
- Northern Lights Electric
- Ortega Drywall
- Owens Corning Roofing & Asphalt
- ProDesign Specialties, Inc.
- QED
- Royal Digital
- Schneider Electric
- Southern Carlson
- Tamarack Technologies Inc.
- Timberline Insulation
- Turf Master
- Valspar
- Walrite LLC
- Ward Construction
- WeBuild Cabinets
- Whirlpool Corporation
- Winsupply
- Xcel Energy
- Yale Locks

*Take a Virtual Tour of a Habitat Home*
"All these guys and women keep coming back out to the construction site. It's inspiring to see people still volunteering for 15-20 years. It's a lot to live up to."

JOHN
CONSTRUCTION VOLUNTEER
FOR 3+ YEARS
Find Out More about Faith Build
Learn More About the ReStore

The selling of new and gently used furniture, home accessories, building materials, appliances, and clothing help us build homes in our community.

Special thank you to Walmart, Ace Hardware, and Target who donated new product to our ReStore.

- **535 TONS** of usable material was diverted from local landfills
- **549 donation pickups**
- **54,344 ReStore sales transactions**
- **16,599 donation drop-offs**

**535 TONS**

- Purchased Product 15%
- Patio 11%
- Appliances/Electronics 6%
- Sporting/Toys 5%
- Furniture 24%
- Housewares 23%
- Clothing 16%

09/17
"Volunteering to give back was instilled by my mother growing up and it inspired me to help another generation."

JUDY
RESTORE VOLUNTEER
FOR 21 YEARS
In FY20, donors, partnerships, and our community helped us raise

$320,625

FUNDRAISING

*Gift In-Kind* 23.7%
*Corporate/ Employee* 2.4%
*Grants/Foundations* 19.6%
*Estate Gifts* 2.8%
*Donations/Carpenter’s Club* 10.28%
*Cars for Homes* 0.81%
*Faith Build* 4.8%
*Build Sponsorships* 11.2%
*Events* 24.5%

Our annual event, Builder’s Ball raised

$76,878
donated by gift in-kind partners

$99,439
donated monthly from Carpenter’s Club members

Read More about Donating
MAJOR FUNDING AREAS

- Contributions/Grants/Special Events: 20%
- Investment Gains: 1%
- Home Sales: 33%
- ReStore Revenue: 23%
- Mortgage Related Activities: 23%
- Fundraising: 6%
- Management/General: 4%

MAJOR PROGRAM IMPACT

- Program 90% (Home Construction and ReStore)

See Financial Activity Details
INTERNATIONAL FAMILIES SERVED

$20,259
International Tithe in FY2020 to serve 4.5 international families

$836,264
Since 1987, Loveland Habitat has tithed for Habitat International's global mission
ADVOCACY

Habitat for Humanity's first US advocacy campaign, Cost of Home, launched in June 2019 to find the solutions and help create the policies that will allow 10 million individuals to afford the cost of home. Cost of Home has been a critical component to our response to the pandemic and will continue to play a key role in recovery.

Habitat is refocusing and expanding our advocacy efforts, through Cost of Home, to address the housing affordability challenges that have been further revealed and exacerbated as a result of COVID-19.

ECONOMIC IMPACT

Loveland Habitat for Humanity makes a tremendous impact on the lives of homeowners. Our work impacts health, environmental and education outcomes; civic and social engagement; the financial stability of Habitat families; and local economies. Habitat’s work contributes to our local economy by supporting jobs and purchasing local goods and services, creating a ripple effect that multiplies our investment to generate meaningful impact.

$2,079,245
in wages paid into the local economy.

$1.76
is injected into the economy for every dollar invested by Habitat.

$161,581
in local and state taxes paid

Read more about our Economic Impact
THANK YOU TO ALL OUR DONORS

Loveland Habitat for Humanity is thankful for our generous donors who support our mission and share the vision of a world where everyone has a decent place to live.

OUR DONORS INCLUDE:

- 176 BUSINESSES
- 417 INDIVIDUALS
- 11 FOUNDATIONS

every donation helps a family build a safe and decent place to call home
BOARD OF DIRECTORS

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John Feeney
C3 Real Estate Solutions

Ron Hanser
Hanser & Associates (retired)

Pete Levine
Real Estate Acquisition Manager

Bruce McDaniel, PhD
Univ. of Northern Colorado (retired)

SENIOR LEADERSHIP

Cindi Hammond, Executive Director

Becky Ezzell, Director of Finance

Meghan Morris, HR Director

Vince Deely, Director of Development

Jeri Martinez, Director of Homeowner Services

Chris Zwakenberg, Volunteer & Faith Director

Shelly Flores, Construction Director

Gene Schupbach, Construction Assistant

Tori Stepp, Communications Director

Cresta Wold, Bookkeeping Specialist

Nicole Gallegos, ReStore Director

Michael Lautzenheiser, ReStore Assistant Director

YOUR SUPPORT IS MAKING AFFORDABLE HOMEOWNERSHIP HAPPEN FOR SO MANY
Admin Office
108 W. 29th St. Unit D
Loveland, CO 80538

ReStore
5250 N. Garfield Ave
Loveland, CO 80538

www.lovelandhabitat.org